

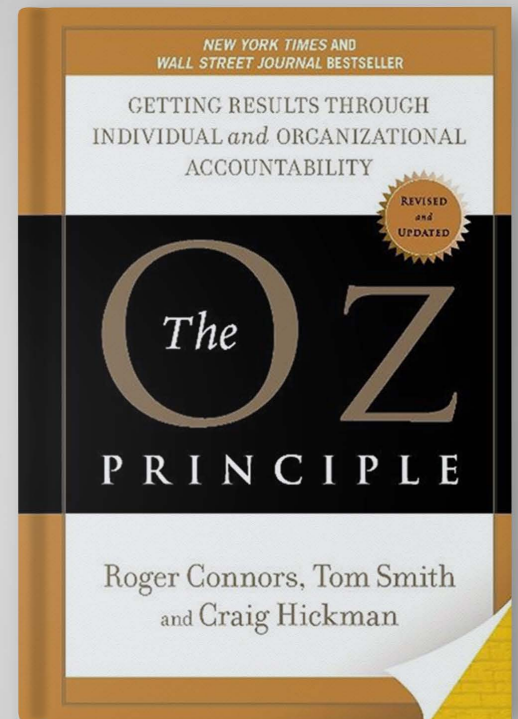
BOOK SUMMARY

The Oz Principle

By Roger Connors, Tom Smith and Craig Hickman

The Wizard of Oz is a tale of the infamous journey of four wayward souls. With a goal of finding a heart, courage, a brain, and a way home, the characters learn, by the end of the story, that they always possessed what they were seeking; a lack of empowerment made them feel like the solution lay outside themselves.

Once they each learned to take ownership of their actions, their challenges didn't seem so insurmountable.



Key Takeaways

- Understand why your own actions and reactions are the only way to get what you want out of life and business
- Learn how to take accountability for your behaviors and choices
- Empower yourself to make a positive impact in the world around you

Summary

**While we will fall
Below The Line
from time to time,
making an effort to
remain Above The
Line is how we'll be
most successful**

The idea of accountability is the basis of The Oz Principle. Taking ownership over your own actions, both in business and in life, ultimately leads to more progress and growth.

The Oz Principle introduces various ways in which people can take accountability for their actions, and therefore, the ultimate direction of their lives.

Accountability means taking ownership of your circumstances and achieving the results you want.

A single, thin line separates success from failure, and our choices and actions determine where we fall on that spectrum - Above The Line or Below The Line.

Certain behaviors, powered by ownership, commitment, and problem-solving initiative, put us Above The Line:

- A willingness to face problems head-on and find solutions
- Asking, "what else can I do to achieve the desired results?"
- Taking accountability for your mistakes - and finding ways you can correct them

Conversely, other behaviors put us Below The Line:

- Finger-pointing
- Always waiting to be told what next steps are
- Ignoring or denying problems

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